



***“With over 600 sites,
a prominent bank relaxed their
Network Management time & effort”***

Case Study | Managed WAN

About Client

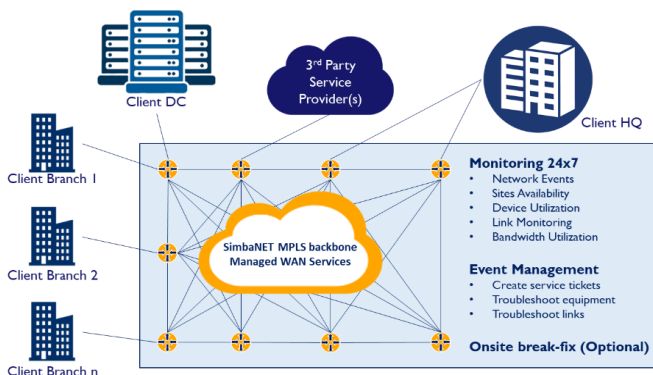
A leading financial services provider based in the African Great Lakes Region and headquartered in Nairobi. The company has subsidiaries in Kenya, Uganda, Tanzania, Rwanda, Burundi, South Sudan and the DRC and with a net worth of over \$4 billion.

Requirements | Challenges

- Multiple hardware OEMs and service providers leading to spending too time and effort on administrative management
- Lack of transparency & reliability on network performance
- Distributed management and multiple tools
- Geo-Redundancy

Solution | Benefits

- Overall Performance: Designed network with min 2 links of different route, technology, suppliers to achieve optimized performance
- Visibility / Transparency: Reports are available online & as common reference points that gives full visibility
- Cost effectiveness: Customer saves >30% on solution than traditional structure reduction in Supplier's cost, manpower and related OPEX
- Responsibilities: A clear guideline of responsibilities between SimbaNET, Corporate IT, LAN & devices were drawn and agreed



- Reduce escalation and own headcounts: It was a simple work of outsourcing management of WAN to SimbaNET
- Single point of contact: SimbaNET became single point of contact

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